## The Price System

### 5 MINUTE: Economics

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#### PART 1 (6:30)

#### CONCEPTS

Specialization of labor

Voluntary exchange

Free-market economy

Types of industry: primary, secondary, and tertiary

Globalization

#### DISCUSSION QUESTIONS

- 1. What does Milton Friedman mean by saying there is nobody in the world who knows how to make a pencil?
- How are people who are NOT involved in producing wood, graphite, brass and rubber still involved in the process of producing pencils?
- 3. What kind of transaction makes a free-market economy possible?
- 4. What must be true for all parties in a voluntary transaction?
- Friedman argues that, because of self-interest, economic cooperation can exist between groups who dislike each other. Explain.

#### PART 2 (5:30)

#### CONCEPTS

Components of the Price System (Invisible Hand)

Zero-sum game fallacy

Supply and demand

#### DISCUSSION QUESTIONS

- 1. What is the Price System?
- 2. What three key pieces of information does the Price System provide?
- 3. What is the zero-sum game philosophy?
- 4. Milton Friedman says wealth is not a "fixed pie." Explain.
- 5. Give an example of when new ideas or technology created new wealth.
- 6. What is meant by "the invisible hand"?
- 7. How are the concepts of a free market, personal freedom and political freedom interrelated?



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